

Past, Present and Future

Everyone needs a decent place to call home.



MISSION

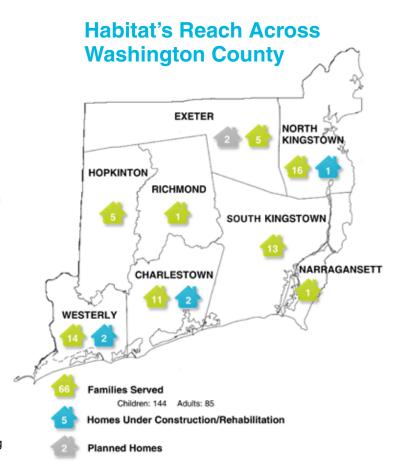
Seeking to put God's love into action, Habitat for Humanity brings people together to build homes, community and hope.

HISTORY

South County Habitat for Humanity (SCHH) was founded in 1990 as an affiliate of Habitat for Humanity International. We dedicated our first home in 1992 and in 1994 completed a Blitz Build of two homes in Charlestown in the span of a week. Also in 1994, the SCHH-URI partnership was formalized when the University of Rhode Island Campus Chapter was established. The first women-built house in 1997 recruited many women volunteers, some of whom still serve on the Women's Crew today. The completion of the Operations Center and the establishment of a Habitat ReStore in 2007 put SCHH on firm financial footing for the future. SCHH has continued to expand. Now after 28 years in operation, we have completed 54 homes and helped 66 South County families improve their lives through access to safe and decent housing.

SERVICES

South County Habitat provides numerous services to area residents and organizations. In addition to helping provide decent and affordable housing to hard working families, we also host homebuyer education classes for future homeowners, so they better understand the requirements of homeownership. We have established various partnerships with other area agencies to extend our offerings to a broader population, including neighborhood revitalization, job training opportunities, and an aging in place program for our 65+ year old area residents.



We believe that strong and stable homes help build strong and stable communities.



From the Executive Director

As we reflect on this past year of accomplishments and celebrate our successes, we should all take pride in knowing that each and every home we build and every house we repair is having an impact, not only on the families we are directly serving but on our community as a whole.

South County Habitat is known for its strong and sustained commitment to home building. However, when it comes right down to it we are building so much more. We are building a community of volunteers, supporters, neighbors and families. We are building a springboard for deserving families to get a hand up in life, and the opportunity for them to thrive and become contributing members of our community. Often, we focus on the immediate and tangible outcomes. There are many and they are very important. However, it is also important to take a step back and look at how the efforts from three years, ten years, twenty-five years ago are still having a positive impact today. While we rejoice with the two families in South County who have a new place to call home this year, we also celebrated when one of

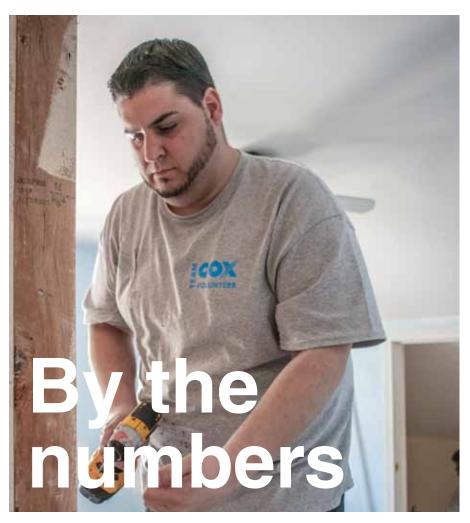


our homeowners was able to pay off their Habitat mortgage in full. Other homeowners shared the news of high school graduations, holiday feasts, new jobs and new friends. The impact of Habitat's work and mission last long after we hand over the keys.

As the new director I have enjoyed being able to hear these stories of how the work of our volunteers and supporters has changed lives and continues to do so every day. I want to thank everyone for their support of Habitat over this past year and for welcoming me to South County. Change is not always easy or smooth, but thanks to our dedicated volunteers, staff, and supporters, we have been able to have a very real impact. I look forward to another great year with Habitat and the opportunity to help support our community.

Sincerely,

Colin Penney
Executive Director





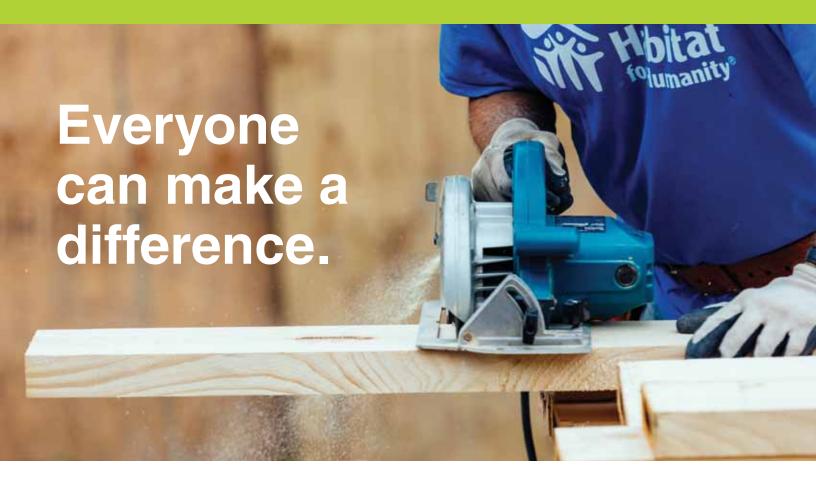








Every single one of us deserves the opportunity for a better future.



From the President

This past year at South County Habitat for Humanity is often referred to as the year of transition. That term refers primarily to the change in leadership but it also captures the completion of several mandated revisions to our operating model. It has been an exciting and challenging year.

Our Executive Director, Colin Penney, joined the organization in late October 2017, and in less than a year has proven to be a knowledgeable leader focused on our vision of "a world where everyone has a decent place to live." Colin has won the respect and confidence of the staff, volunteers and board and has already established himself as an advocate for Habitat throughout South County and the State of Rhode Island.

Now that the leadership transition is complete, we are again fully focused on fulfilling our mission of bringing people together to build homes, community and hope. The stories and statistics shared in this Annual Report illustrate our past successes, all of which were achieved with the assistance of generous volunteers and donors. Going forward, we plan to continue the tradition of building new and rehabbing existing homes for qualifying families. With several projects currently underway, including the construction of a duplex home in Exeter, the future looks bright.



Habitat's ability to serve more families depends on individuals like you who give time and resources to help us build and rehabilitate homes for qualifying families. If you choose to be involved, I can promise it will be one of the most rewarding experiences of your life.

Valerie Henry President

Value Henry



STAFF

Colin Penney Executive Director

Jason Brown Lead ReStore Associate

Kevin Donohue Community Support Leader

Robin Esposito Bookkeeper

Courtney Gray Director of Administration and Finance

Alicia Johnson Volunteer and Family Services Coordinator

Ethan Klensch ReStore Manager

Jay Shartenberg Director of Operations

Cliff Tyler Director of Development & Marketing

2017-2018 BOARD **OF DIRECTORS**

Valerie Henry President

Sarah Miller Vice President

Don Wisehart Treasurer

Whitney Bancroft Secretary

Helen Drew Glenn Ferguson Jill Kass Chet Kosak Dan Marantz Pamela Rohland Jerry Sidio William Stearns Lisa Van Hemelrijck





Volunteers are the heart and soul of our organization. It would be impossible to do what we do without them. In the 2017-2018 fiscal year, 510 volunteers contributed 20,833 hours equivalent to a \$502.908 donation.

We sincerely thank you for your hard work. Those volunteers who were award recipients include:

Mark Smith Volunteer of the Year Award: Margaret (Gigi) Fobert, Clif Johnson Nancy and J. Whitney Bancroft Long Term Service Award: Evelyn Dvorak URI Exceptional Volunteer Service Award: Robyn Johnson

Construction volunteers contributed **3,636 total hours**ReStore volunteers contributed **14,845 hours**Administrative & support volunteers contributed **1,852 hours**The URI student chapter contributed **over 500 hours**

THE FOLLOWING VOLUNTEERS CONTRIBUTED MORE THAN 100 HOURS DURING THE FISCAL YEAR.

Ramon Alferos
Alice Babcock
Whitney Bancroft
Stan Barszcz
Luke Brissette
Donald Brown
Paul Casey
John Colonghi
Paula Commendatore
Bob Congdon
Ronald Dean
Jean Dwyer
Jeanne Elby
Randy Esasky

Mike Faggella
Milton Finch
Gigi Fobert
Chris Gagne
Cliff Griffith
Wendy Halstead
Valerie Henry
Tom Holland
Scott Hopkins
Robert Johnson
Clif Johnson
Sally Judd
Carol Kadamus
Gabby Klensch

Chet Kosak
Larry Kulowiec
Ron Laliberte
Karen Lawrence
Ken Leech
Michael Leech
Bob Lohmann
Evelyn Luther
Bea MacGregor
Larry Menard
David Miner
Kathleen Murphy
John Nickerson

Larry Orefice
MaryAnn Rauseo
Harold Rocketto
Mike Shaugnessey
Dana Spiconardi
Ron Tremper
Toni Tubridy
Amy Tully
Laura Tweedy
Patricia Tyler
Bruce Wilcox
Diana Williams

Families

Over the last 28 years, the focus of South County Habitat for Humanity has been to provide each new qualifying family with a fresh start and a pathway to a better future.

Since 1990, over 144 children and 85 adults have ventured down the South County Habitat path. Past and present, their journeys continue. Young children have grown. Some are the first in their families to graduate from college. Many have started successful careers. Habitat has made an impact on their success and their lives.

And for the parents, in addition to providing a secure and welcoming environment for their families, they too have had a chance to flourish. Some have been able to buy a more reliable car to get them to work, from the saving of having an affordable mortgage payment. Others have saved for that vacation they never dreamed of having. And then there are those who have used the opportunity to go back to school and further their education and career prospects.

Some families like Becky and Rick have paid off their mortgage, providing them additional financial freedom. And our most recent families like Lisa, the future of the Habitat benefit fully awaits them. Life is a journey and the path provided by Habitat continues to rewards those families from the past, the present and the future.

Welcome

PRESENT Homeowner

"My son is a happier child, more social and especially more independent. He didn't have his own room before. Now we have more structure and personal space. We are able to have company over and he has friends sleepover!"

Tiea - Habitat homeowner since 2017





FUTUREHomeowner

"For me, the security of having a home that I never have to leave again has done something to my soul. I don't feel insecure, I feel rooted and complete – the security is the overall feeling.

Coming home to our own house – it's like when you have a flower you want to grow in good earth, and I feel that we have been planted in good earth."

Lisa - Habitat homeowner since 2018

PAST Homeowner

"It's nice to be able have the things everyone wants in life, and because of Habitat we get to be normal... but the difference between me and everyone else is that our house was built with love... we are so grateful we had this opportunity."

Rick & Becky - Habitat homeowner since 1998





Everyone deserves decent shelter.

The University of Rhode Island Habitat for Humanity chapter is the collegiate affiliate associated with South County Habitat for Humanity. It is open to all students and staff who are interested in volunteering. Along with working on construction sites and volunteering in the ReStore or in the office, their chapter is involved with many on-campus events. This includes First Night and Homecoming/Family Weekend, where they reach out to the University community and share what Habitat for Humanity is all about. Last year, the URI student chapter contributed over 500 hours, which is equivalent to a donation of \$12,493.

They also help organize several on campus fundraising activities on behalf of South County Habitat throughout the academic year. This includes partnering with the URI Greek Life community on a very successful fundraising event each year that raises in excess of \$100,000 annually.

This past year, 108 URI participants were involved in an "Alternative Spring Break" program, and spent their entire spring break in either Baltimore, MD, Flagstaff, AZ, Houston, TX, Guatemala or in various RI locations working with local Habitat for Humanity affiliates in those areas. Additionally, 13 students also volunteered during the URI January Term at our construction warehouse in Peace Dale.



Received from URI Greek Life Fundraiser Fall 2017 \$71,000+



Financial Report for Fiscal Year ending June 30, 2018

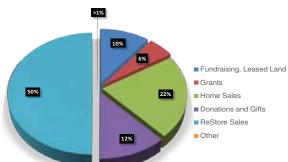
	Year End 2018	Year End 2017	Dollar Change	Percent Change
Assets				
Cash/Savings	\$541,342	\$427,781	\$113,561	26.55%
CIP* and Completed Homes for Sale	\$143,031	\$373,507	\$(230,476)	-61.71%
Other Assets	\$97,599	\$97,171	\$428	0.44%
Fixed Assets	\$519,210	\$541,559	\$(22,349)	-4.13%
Land Leased to Homeowners	\$1,976,784	\$1,952,359	\$24,425	1.25%
Property Held for Development	\$63,045	\$87,470	\$(24,425)	-27.92%
Total Assets	\$3,341,011	\$3,479,847	\$(138,836)	-3.99%
Liabilities and Net Assets				
Current Liabilities	\$133,451	\$136,781	\$(3,330)	-2.43%
Mortgages and other Debt	\$123,716	\$134,123	\$(10,407)	-7.76%
Restricted Assets	\$364,491	\$262,814	\$101,677	38.69%
Unrestricted Assets	\$2,719,353	\$2,946,129	\$(226,776)	-7.70%
Total Liabilities and Net Assets	\$3,341,011	\$3,479,847	\$(138,836)	-3.99%
Revenue				
Fundraising, Leased Land	\$113,016	\$138,169	\$(25,153)	-18.20%
Grants	\$59,885	\$153,068	\$(93,183)	-60.88%
Home Sales	\$240,000	\$350,000	\$(110,000)	-31.43%
Donations and Gifts	\$129,337	\$172,628	\$(43,291)	-25.08%
ReStore Sales	\$539,170	\$475,572	\$63,598	13.37%
Other	\$1,575	\$5,368	\$(3,793)	-70.66%
Total Revenue	\$1,082,983	\$1,294,805	\$(211,822)	-16.36%
Expenses				
Program	\$996,887	\$1,065,032	\$(68,145)	-6.40%
Support Services	\$211,195	\$222,504	\$(11,309)	-5.08%
Total Expenses	\$1,208,082	\$1,287,536	\$(79,454)	-6.17%
Support % of Total	17.48%	17.28%		
*- Construction In Progress				

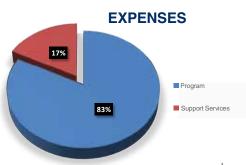
Key Financial Highlights:

- **1.** Completed and sold two properties during the year.
- **2.** ReStore's operating profit was \$222,572 and covered 100% of overhead expenses.
- **3.** Surplus of revenues over expenses (Change in Net Assets) was (\$125,099).
- **4.** Inventory for construction in process and homes for sale was \$143,031.
- **5.** Mortgages and other long-term debts totaled \$123,716, representing a 7.76% decrease from the previous year.

South County Habitat for Humanity practices good stewardship with all funds entrusted to it for the mission of eliminating substandard housing. Using funds wisely allows Habitat to serve more families and communities in South County and around the world.

INCOME AND OTHER SUPPORT





100% of all cash donations go directly to our mission projects.



Thank You for Your Support

When donating to South County Habitat for Humanity, it's more than an investment in homes—you are helping build strong families and healthy neighborhoods.

\$50,000+

Inter Fraternity Council- University of Rhode Island Westerly Hospital

\$10,000 - 49,999

Alex and Ani, Charity by Design

\$5,000 - 9,999

Anonymous Kent Washington Assoc. of Realtors MetLife Foundation

\$1,000 - 4,999 Anonymous Lynn Baker-Dooley & David M. Dooley Karen & Richard Black George Bodenheimer Jody Brown & Richard Staton Evelyn & Wilfred Dvorak **Enterprise Holdings** First Baptist Church in Wickford GFWC Women's Club of South County Grey Sail Brewing Company Valerie Henry Kelsey & Tim Johnson Dorothy & Robert Lohmann Beatrice & Bruce MacGregor Mary Mason & Pat Davis Sara & Christopher Quintal Anne & Robert Ravenscroft Sandi & William Rosen David & Robin Ryan Family Foundation

Evelyn Smith St. Paul Housing Corp. St. Paul's Episcopal Church Wakefield Rotary Club

\$500 - 999

Anonymous Suzan & Alexander Amoruso Kathy B. Applegate Bonnie L. Baker Nancy & Whitney Bancroft Central Baptist Church Missions Christ the King Church Eve D. Cohen Marion & Andrew Detora Randall Gardner Dauryne Gray Coleen & Clifford Griffith Ellen & John Hefler Prudence & Kenneth Holton Carolyn & David Hurdis Edward Jankowski Carol & James Kadamus Eve & Thomas Keenan Donna & Wallace Kelly Kingston Congregational Church Gabriele Klensch Lorry & Ron Laliberte Paul Larrat Irma & John Larsen Cynthia & Allan Ledger Kathryn Marolda Elizabeth & David McNab

Lucy M. Mueller Narragansett Lions Club Elizabeth Nestor David Palazzetti Kristin Patterson Regan Pennypacker Lou A. Raymond Select Equity Group Foundation The Glenmede Trust Company, N.A. Jet Vertz Wakefield Baptist Church Walmart Foundation Tom Wiles

\$250 - 499 Anonymous David & Cherie Binns Barbara Bush **Chuck Carvette** Kristine & Gary Chapman Citizens Charitable Foundation **Bryant DaCruz** Lyman Davenport Avinash R. Dhuri Ann & Andrew Dickson Theresa & Isidore D'orsi Mary Ann & Dwight Ellis Ferguson Perforating Company First Baptist Church of North Kingstown Greg Hall Linda Harris Pat & Robert Horrocks Barbara Hoyle Joseph lannucci John C. Kennedy

Chester P. Kosak John C. Lee

Mary Reilly & Barbara Luebke Arun N. Mandayam Gomatam Nancy & Daniel Marantz Maros Products, Inc. Anita & John Marshall Darthula Mathews

Catherine L. & Merton Matthews

John W. Mills, III Mary L. Mullowney Kathleen Murphy John F. Nickerson, Jr. James O'Brien Pfizer Foundation Michael Piacente Christopher Roman Bonnie Sawyer Cathy Solomon

Elizabeth & William Stearns The Comcast Foundation Margaret & Thomas Townsend Patricia & Cliff Tyler **URI Campus Student Chapter** Lisa & Chris Van Hemelrijck Stephen Weiss

Bob Williams \$100 - 249

John Alden Philip Allison

Katrine Woolsey Ames Lourdes Andre

Anonymous

Apple New England LLC Barbara Arcangeli Stephen Baker Carol & Joseph Beatrice

Margaret & John Bell

Belmont Fruit

Barbara & Norbert Berard Tricia & Ron Bergman Fredericka Bettinger Joseph Birbiglia Francis W. Blount, Jr. Casey Bouchard Kris Bradner

Regina & Patrick Brannon

Mike Brock

Theresa & Thomas Broderick

Jeffrey Burke Bill Butler Peter Butt

Patricia & Irving Cahalan Marcia & Arthur Campbell Candito Family Foundation

Tom Carpenter

Deborah & William Catone Carol & Harry Cesario Geri Mary Chiulli Jason Chopoorian

Nancy Cloud

Laurie & Michael Coffey Dorothy Ann Coffin Fran Danowski Cohen Christine W. Coleman

Mallory & Richard Constantine Meridith Corson

Elizabeth Daniels Dave's Marketplace Jacquelin Davies Sandra & Merlin Deconti

Thierry Deegan

Joe DeMaio Dino Dethomas

Jan Dibsick & Tom Dewey

Nourie Dick Helen Drew **Bob Duff**

Marcia & James Dyne Deborah & Harold Ellis

Heather T. Etter John Eustis Susan Fava Anthony Fazzone

Elizabeth & Daniel Ferguson

Glenn Ferguson Ana Flores Neal Frankel Caitlin Frumerie **Bob Gaffey** Deborah Garber Diana & Richard Geisler Hilde Gesch

Marian Goldsmith Hoyt Goodrich Ray Gorman

Kathleen & Dwayne Goulding

Stephen Grant Ellen Grebstein Patrick Hannigan Cynthia Hatfield Elizabeth and Richard Hathaway

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Dalene & Don Hermes Kimberly Hirsch Emilie Holland Ellen Jacke Holly Johnson Joe Jordan Jill Kass

Kathleen & Richard Kelleher

John Kim Deborah Kopech Frank Lamonaca

Kathleen Crescenzo & John Lapisky

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Joelle & Sam Palmisano

Don Palumbo

Paypal Charitable Giving Fund

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Elizabeth & Paul Pimentel

Bob Pompeii Jeff Pughe

R. B. Howes & Co., Inc. Alla Reese

William Renehan Sylvia Rice

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Peggy & Richard Sagnella

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Margaret Towers Gregory Tracey Amy Tully Matthew Vollucci Donna Walsh

Patricia & William Warburton Michelle Waterman

Barbara Watts Don Weiss Ed Weiss Mike Wheeler Pat Wildman

Williams Family Foundation Betsy & Donald Wisehart

Gifts In-Kind

Golden, Gormly & Co, LTD Habitat for Humanity International **GIK Program**

Lowe's National Women's Build Week Whirlpool Corporation Bank of America



The Lou Raymond **Building Endowment** Fund

In 2017, with the retirement of Executive Director Lou Raymond, we established the Lou Raymond Building Endowment Fund, a sub-fund of our South County Habitat for Humanity Endowment. The initial deposit to the fund was approximately \$11,000 and was made possible by numerous contributions from attendees to Lou's retirement party. Funds from this new endowment are to be used for projects to support the mission of South County Habitat for Humanity.

Community Support

South County Habitat for Humanity, with the continued help and support of the community and corporate sponsors, currently has one new duplex house under construction along with 3 rehabilitation projects underway.

These projects, like all the houses Habitat has built over the last 28 years, are possible because of a broad coalition of community supporters. They have helped provide funding for these houses and are providing the labor to build and rehab these homes in partnership with a local family.

We would like to acknowledge and thank the generous community organizations and companies listed below, and on our donor pages, for their support of our mission to build homes, community and hope.





THE UNIVERSITY OF RHODE ISLAND







PAST

Alex and Ani is well known for their humanitarian efforts across the globe. They are eager to volunteer to make a difference through employee engagement, along with providing financial support to numerous organizations both locally and around the world.

They have partnered locally with Habitat for Humanity for many years. Be it on one of our construction sites, or engaged with one of our committees, Alex and Ani is there to help. In 2017, they designed the Queen Bee Charm as part of their Charity by Design program. They are donating 20% of all sales of the charm to Habitat for Humanity.

ALEX AND ANI DESIGN

PRESENT

For more than 90 years, Westerly Hospital has been providing residents of southern Rhode Island and southeastern Connecticut with a full range of inpatient and outpatient services in a community hospital setting. They sponsor, develop and participate in a wide variety of community-based programs and services to promote health and wellness throughout the area.

In 2018, they provided a substantial grant to South County Habitat in order to renovate local properties and improve access to affordable housing in the community. In addition to financial support, more than 100 hospital employees and family members have volunteered their time and labor to work on one of our area rehab projects.

YaleNewHaven**Health Westerly Hospital**





FUTURE

Bank of America is committed to supporting equitable solutions that will help vulnerable communities grow and prosper. Access to affordable housing remains a challenge for many communities. That's why they support the work of organizations such as Habitat, as they work to preserve, and increase access to a mix of affordable housing options and connect individuals and families with the tools and resources to achieve their financial goals.

In 2017, Bank of America established a local partnership with South County Habitat. Throughout the last year, numerous teams of bank employees have volunteered their time and talents at various South County Habitat sites. Volunteerism is part of their company's DNA and we look forward to further developing and expanding our relationship with them in the future.







South County Habitat ReStore is a discount retail store staffed primarily with volunteers and stocked with donated materials to build, remodel or redecorate your home or business. In addition to our retail outlet, the ReStore also salvages materials from demolition and remodeling projects as part of our Deconstruction Services. We accept donations from individuals and businesses for resale.

SHOP | DONATE | VOLUNTEER

Call us to schedule a donation pick up of large items at 401-213-6716

YOU CAN HELP BUILD THE FUTURE OF SOUTH COUNTY

DONATE: Donating is easy.

- Either online, by mail, or by phone.
- In Kind Donations at our ReStore, which accepts new and used home goods, appliances, furniture and building supplies for resale.

VOLUNTEER: Volunteer your time at one of our construction sites, in the ReStore, on one of our committees or in our office. All skill levels are welcome.

APPLY: Help us find qualified home applicants.

SPONSOR: Sponsor a Corporate/Church day at a Habitat home build with your employees or congregation.

MAKE A MATCHING CORPORATE GIFT: If your company offers matching employee charitable contributions, you can double your impact!

JOIN OUR 1990 LEGACY SOCIETY: Remember Habitat in your estate plans and help create a lasting legacy supporting South County families.

VISIT OUR WEBSITE WWW.SOUTHCOUNTYHABITAT.ORG OR CALL US 401-213-6711







South County Habitat for Humanity

401-213-6711

www.southcountyhabitat.org
Facebook: SouthCountyHabita



South County Habitat ReStore

401-213-6716

www.ReStoreRI.org Facebook & Instagram SCHHReStore





South County Habitat for Humanity

builds strength, stability and self-reliance through affordable housing.





1555 Shannock Road, Charlestown, RI 02813





